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Huge 110 IVECO ACCO order for waste management giants SUEZ

Leading waste management company SUEZ, has placed a record order of 110 IVECO ACCO compactors to service a newly-won 16 year contract with Brisbane City Council.

SUEZ has held continuous collection contracts with the municipality since 2002, with the new agreement officially beginning in July 2018.

The new ACCO models will comprise 104 6x4 units fitted with Superior Pak side loaders for curb side collection, with the remaining vehicles configured as 8x4s, featuring Bucher Municipal front loaders for high density, multi-dwelling collection.

Queensland State General Manager at SUEZ Recycling & Recovery Australia, Peter Hudson was intimately involved in the truck selection process.

"There were several main factors that influenced our decision to select ACCO models for this new Brisbane City Council contract," he said.

"SUEZ has a long an extensive history with IVECO and with ACCO – the ACCO is a staple of the waste industry particularly for side loader work.

"The ACCO has provided us with a great service history with over 95 per cent uptime and helped us service Brisbane City Council to a very high level – we achieve a bin miss rate of just .06 per cent, and this figure includes people that forget or place their bins out, or who bring them out late for collection."

Helping achieve this reliable performance is the ACCO's premium American driveline, factory built dual control system and an extensive local development and engineering program.

While the truck performance itself was a key consideration in selecting ACCOs for the new contract, IVECO's ability to offer a full service and maintenance provision also weighed heavily, according to Peter.

This maintenance not only covers the truck cab chassis but the compactor bodies as well, with IVECO working closely with Superior Pak and Bucher Municipal to provide a complete maintenance service.

"Curb side collection work is notoriously tough on the trucks, there's a lot of strain on the braking system, steering and tyres," Peter said.

“With IVECO we get a bumper to bumper maintenance solution – SUEZ doesn’t operate its own workshops, our preference is to concentrate on our core areas of business.

“We pay a fee and vehicle and maintenance is taken care of, there are KPIs set against vehicle performance so this provides the additional peace of mind of knowing that the trucks are maintained to the highest levels and will perform for us.”

The large majority of the new ACCO fleet will likely see service for around eight years, over this time the trucks will cover between 400,000 and 500,000 kilometres, accrue around 18,000 hours and log average speeds of approximately 25 kilometres per hour, proof of the demanding start and stop nature of the work.

An additional benefit of SUEZ’s long association with IVECO according to Peter, is having an excellent relationship which greatly assists should any unforeseen challenges arise.

“Having IVECO based in Australia and having worked in partnership with the company for many years, it’s easy to pick-up the phone if extra support is needed or if something comes up that needs attention,” he said.

“There’s never a problem in dealing with them and they can also offer additional flexibility during the truck build process, the 8x4 front lift ACCOs for example will have a non-standard wheelbase. We’ve specified a shorter wheelbase to get an improved turning circle for servicing the multi-dwelling locations where space is tight.

“One option may have been to go for a 6x4 front lift but then we’d be losing considerable payload, IVECO was happy to customise the wheelbase and work with Superior Pak on the body requirements.”

With all needs for the Brisbane City Council contract having been ticked at a corporate level, SUEZ also sought feedback from drivers during a consultation process and overwhelmingly their familiarity with the ACCO product saw it rate well according to Peter.

“Most of our drivers have spent many years – and for some, their whole working life – using an ACCO, so they’re very familiar with the vehicles,” he said, “this means a seamless transition from the older vehicles into the new ones.”

IVECO Australia National Key Account Manager, Scott Slater, said this latest supply of refuse collection trucks to SUEZ marked a long collaboration between the two companies.

“IVECO is extremely pleased to have supplied the locally-manufactured ACCO product to SUEZ for many years now,” Scott said.

“It’s a strong endorsement of the ACCO range from one of Australia’s leading recycling and recovery companies. More broadly this ongoing partnership also says a lot about IVECO as a company and our ability to closely meet the needs of SUEZ and of Brisbane City Council.

“The ACCO’s proven history of efficient and reliable performance in this industry and IVECO’s ability to collaborate and manage third party body builders to deliver a turn-key solution certainly put our company in a strong position to win this tender.”

The new fleet is expected to be complete and ready for delivery to SUEZ throughout May and June before gradually taking over collection duties from 1 July, 2018.

IVECO Australia

IVECO Australia manufactures and imports commercial vehicles spanning the light, medium and heavy duty truck segments and, under the Iveco Bus brand, buses and coaches. The commercial vehicle range includes on and off-road models beginning with car licence vans, through to road train prime movers rated at up to 140 tonnes GCM. The ACCO and Powerstar vehicles, developed and produced specifically for the Australian market, complement Iveco’s worldwide best sellers such as the Daily, Eurocargo, Trakker and Stralis. Iveco vehicles are ably supported by a dedicated network of 50 dealerships and service outlets strategically located nationwide, offering aftersales services that include extended warranties, roadside assistance and programmed maintenance contracts.

Iveco’s Australian manufacturing base in Dandenong Victoria, represents a major investment in the local truck and bus industry. Iveco directly employs around 600 people nationwide and thousands more Australians in related industries, from retailing operations to component suppliers.

Iveco Iveco is a brand of CNH Industrial N.V., a World leader in Capital Goods listed on the New York Stock Exchange (NYSE: CNHI) and on the Mercato Telematico Azionario of the Borsa Italiana (MI: CNHI). Iveco designs, manufactures and markets a wide range of light, medium and heavy commercial vehicles, off-road trucks, and vehicles for applications such as off-road missions.

The brand’s wide range of products include the Daily, a vehicle that covers the 3 – 7 ton vehicle weight segment, the Eurocargo from 6 – 19 tons, the Trakker (dedicated to off-road missions) and the Stralis, both over 16 tons. In addition, the Iveco Astra brand builds off-road trucks, rigid and articulated dumpers as well as special vehicles.

Iveco employs close to 21,000 individuals globally. It manages production sites in 7 countries throughout Europe, Asia, Africa, Oceania and Latin America where it produces vehicles featuring the latest advanced technologies. 4,200 sales and service outlets in over 160 countries guarantee technical support wherever an Iveco vehicle is at work.

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Media Enquiries:

David Garcia
IMA-WPP Group
T: 61 409 805 389
Email: david@imab2b.com